

# VISION FOR EHR-TO-SPONSOR DATA INTEGRATION



Dr. Dawn Bardot, GM Global Service & Cloud Product, Abiomed

Dan Housman, Chief Technology Officer, Graticule



**Dawn Bardot, PhD**  
GM Global Service and  
Cloud Product, Abiomed

- Background in medical device innovation and digital health.
- Intrapreneur at Abiomed encompassing global field service and sales, remote monitoring platform Impella Connect and AI Software-as-a-Medical Device portfolio.
- Former Innovation Director at Medtronic and VP of Innovation at Medical Device Innovation Consortium, a public/private partnership between the FDA, patient groups and medical device industry.



**Dan Housman**  
Chief Technology  
Officer, Graticule

- Background in real-world data, interoperability, and clinical analytics
- Co-founder of *Graticule* and *Recombinant Data*
- Former CTO of healthcare analytics for *Deloitte*

## About Abiomed



- Leading provider of medical technology that provides circulatory support and oxygenation, acquired by J&J (2022)
- Founded 1981 with the purpose to develop world's first artificial heart
- 18+ year strategic focus on heart recovery therapies (blood flow, oxygenation for respiratory failure patients)

## About Graticule



- On-demand real-world data and advisory services provider
- Founded in 2018 by Dan H and CEO, Dan Poscover
- Innovation focus on data resource optimization for neurology, cardiology, oncology and rare disease clinical research

# SOLVING RWD AND PROCESS CHALLENGES IN TRIAL DESIGN AND EXECUTION

## Improve patient screening and identification for trial eligibility



Current practice: patients who may benefit from PCI procedure are overlooked

### Patient ID solution

1. Intelligently mine structured and free form (notes, images) EHR data
2. Identify cohorts of eligible patients
3. Perform advanced screening to qualify and prioritize eligible patients for trial

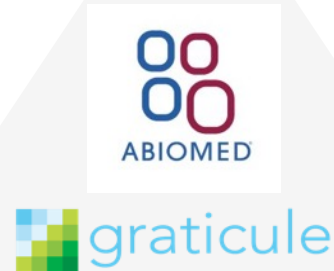
### Health System Users

450+ bed, NJ-based  
Adopted: 9/2023

750+ bed, Louisiana-based (Non-Profit)  
Adopted: 8/2023

1,000+ bed, Alabama-based  
Q1/2024

1,300+ bed, Florida-based  
Q1/2024



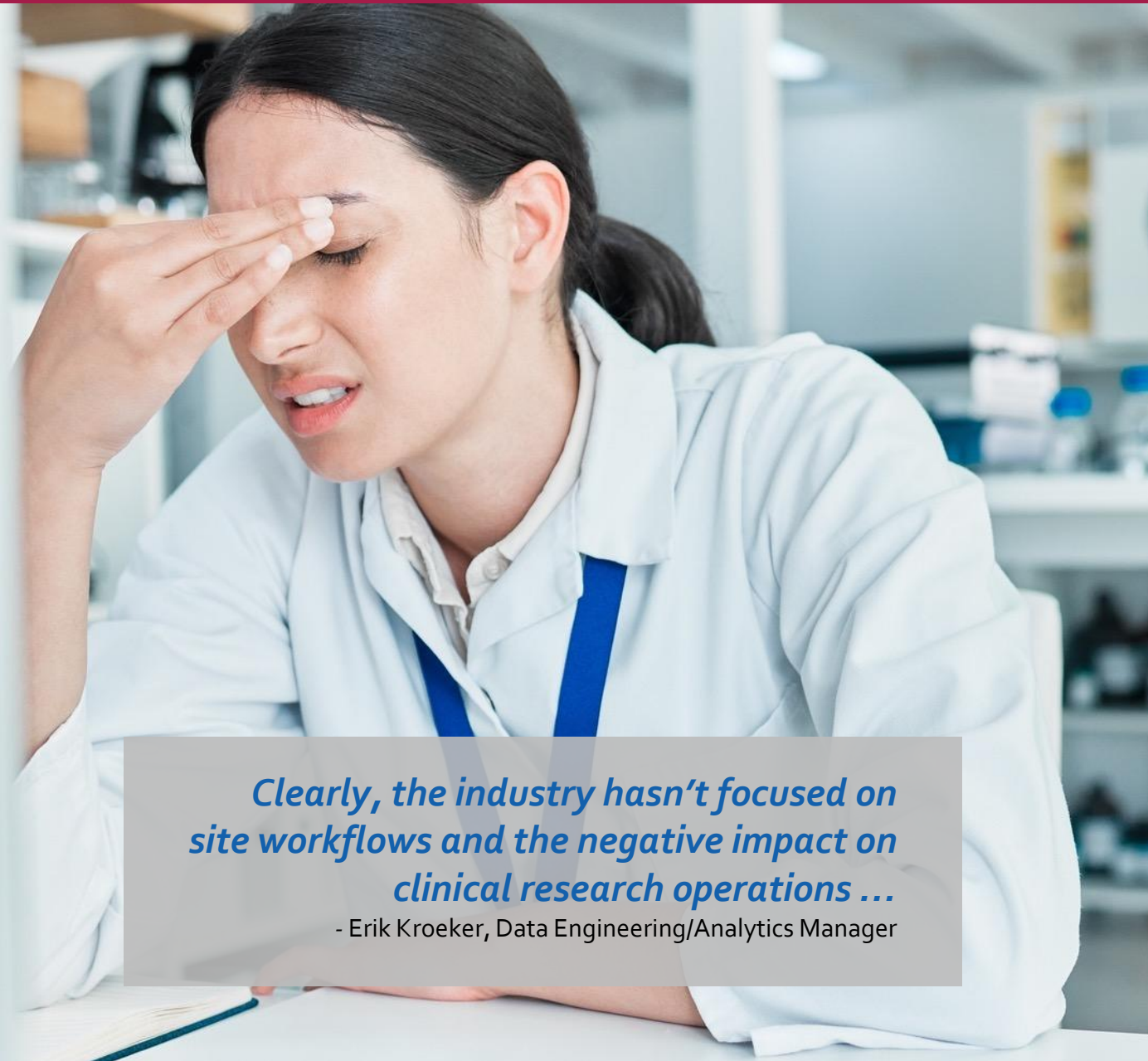
*Recent innovation projects include patient recruitment and EHR-to-sponsor connectivity to improve research data sets and accelerate research processes*

## Optimize clinical trial data collection and delivery

# CLEHR

EHR to Sponsor Integration

# STAFF BURNOUT AT SITES IMPACTS RESEARCH STUDY PARTICIPATION AND SCOPE



*Clearly, the industry hasn't focused on site workflows and the negative impact on clinical research operations ...*

- Erik Kroeker, Data Engineering/Analytics Manager

**Manual entry into EDC forms:**  
Time-consuming, error-prone activity done by busy CRC specialists

Outcomes example: Understanding *cause and effect* to satisfy study requirements

**Need a BP baseline (pre treatment)**

*CRC searches/compares all BP values to find highest baseline*

**Need highest creatinine < 72 hours (post)**

*CRC searches every single value, and cherry picks the "right" one*

*CRC search and selection of key values with hope they are accurate and representative*

**Burnt out staff**  
**Poor use of valuable resources**  
**Impacts site ability to participate in study**

# THE PROCESS ALSO CREATES RESOURCE WASTE FOR SOURCE DATA VERIFICATION

Form-based data transfer between health system EHRs and sponsor EDC (Electronic Data Capture) environments is inefficient and severely limited

## *Status quo:* Example from cVAD Registry

Ongoing FDA study  
since 2009

~5,000 subjects  
captured

All pumps placed at  
active sites

Subjects followed for  
one (1) year

### Quality Control Management

June 2017 to December 2020

**Site X** was queried >1,400 times to resolve discrepancies (SDV) of discrete data fields entered into the cVAD EDC.

(i.e., Admit/discharge date, lab values, gender, weight, medications, etc.)

Resolution of a single query takes ~10 minutes

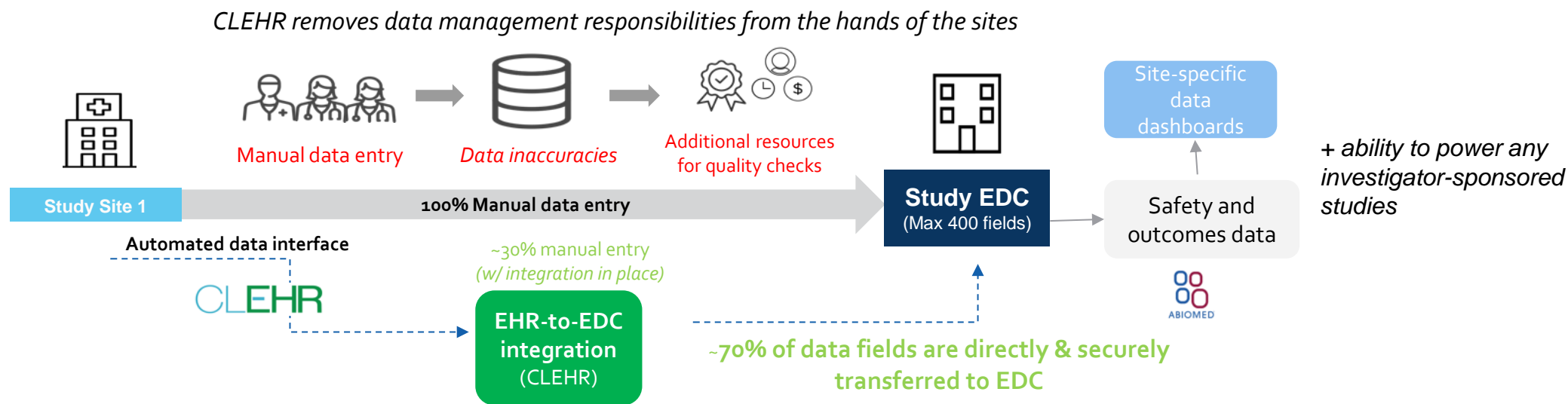
$1,400 \text{ queries} \times 10 = 233 \text{ hours}$   
**(29 work days)**

**Lost productivity & poor use of valuable resources**

# INTRODUCING A UNIQUE, CENTRALIZED APPROACH TO DATA COLLECTION

## CLEHR

**Integrates** EHR-to-Sponsor data transfer to reduce the complexity of data extraction/collection.  
**Expands** data sets for a truer, more accurate picture of patient condition  
**Centralizes** and **automates** the function for better data with far less effort



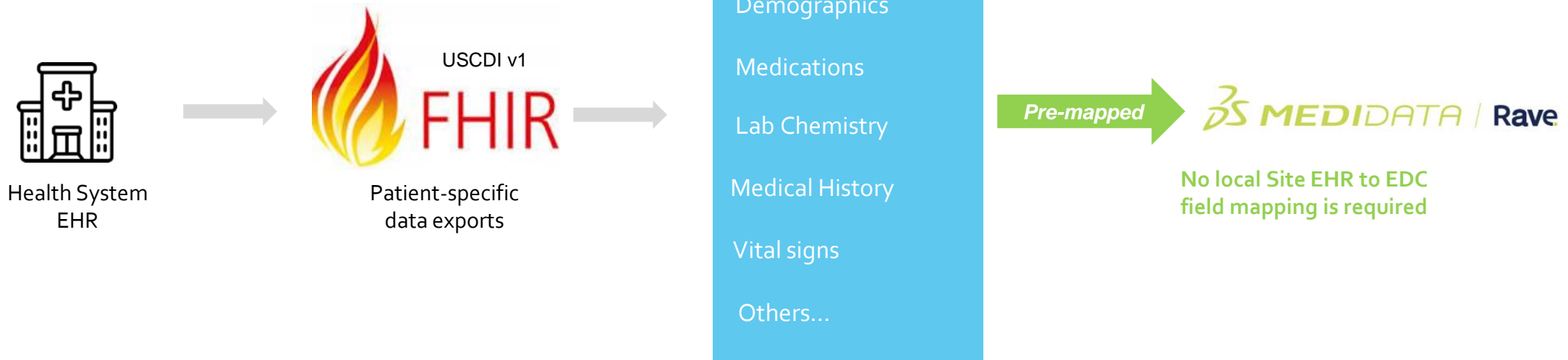
- **Frees sites from the burden of local field mapping**
- Directly interfaces with EHRs to extract records for patients in research studies
- Automates 70% of data entry – no errors, time and cost savings

- Goes beyond limits of EDC forms, broader data sets, greater volume and frequency, supports insights such as trending
- Honest broker solution - SaaS-based
- Independent and compliant infrastructure

# FHIR-BASED CONNECTIVITY TO EHR DATA ELIMINATES LOCAL SITE FIELD MAPPING

EHR-to-EDC environment integration eliminates the need for labor-intensive, error prone manual data mapping at participant sites

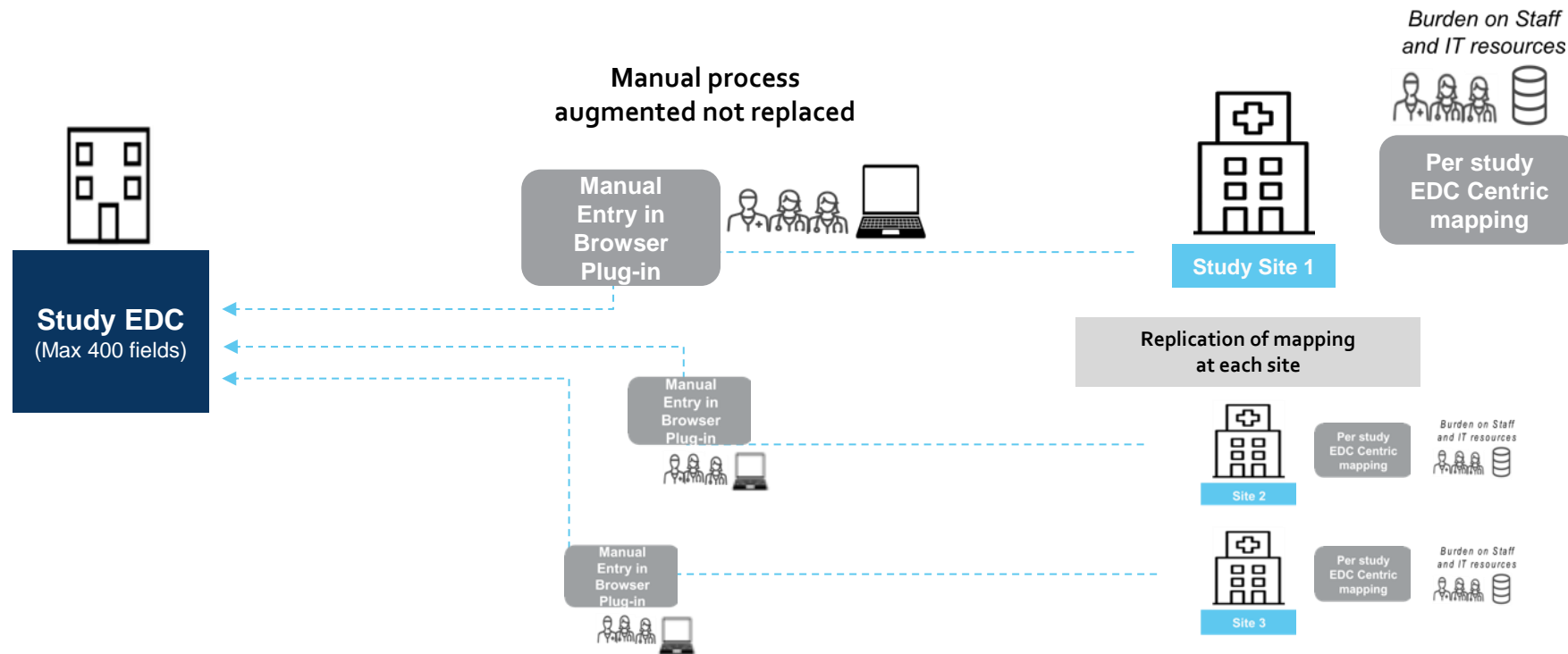
Standardized USCDI v1 and FHIR data modules allowed Abiomed to map EHR data elements to the EDC data dictionary so the sites/clinics don't have to



# GAP ANALYSIS: EDC-CENTRIC TOOLS AUGMENT DATA ENTRY WITH PER SITE IT MAPPING

## Existing EHR-to-EDC tools on the market today

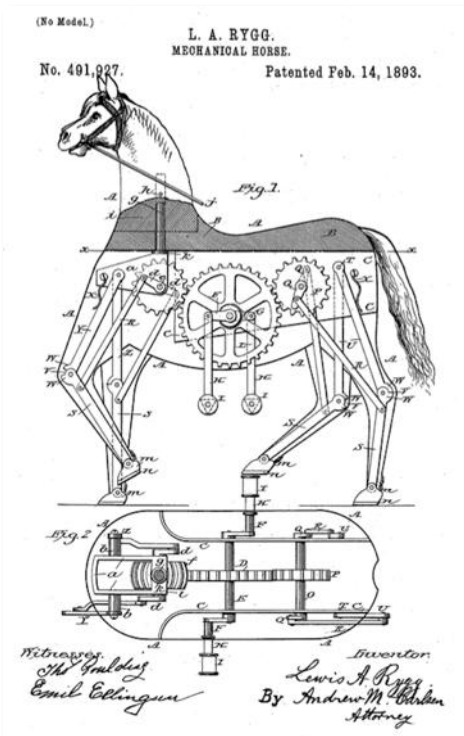
- Simply help to manually populate EDC forms
- Clinical Research Coordinators still face labor-intensive work
- Limited to form fields - do not expand or diversify the data available to the sponsor
- Poor support for valuable, correlated-in-time values like labs



*Tools do not solve the site burden problem – rather, they slightly improve manual processes*

# A LIMITED VALUE PROPOSITION: DIGITAL VERSIONS OF *PEN AND PAPER* FORMS

## Example of EDC data transfer tool



## EHR Mapping Helper

The Mapping Helper utility will assist you in finding the fields in your EHR (electronic health record system) that you would like to utilize in your Clinical Data Pull project or Clinical Data Mart project. If you already have appropriate privileges for pulling data into REDCap from your EHR, you may enter a valid MRN (medical record number) into any of the tabs in the Mapping Helper to pull all the data for that patient for those data categories. Once the data is pulled, it will be displayed on the page for you to view. The EHR field names and LOINC codes will be displayed, thus allowing you to find the specific fields you need to use during the field mapping process of your CDP or Data Mart project.

### Please note

Dates returned by FHIR systems are in Zulu military time.

Where applicable, the Mapping Helper will provide a "local" timestamp reflecting the timezone of the REDCap server (US/Central).

Home Custom request

MRN

201688

Date from

mm/dd/yyyy

Date to

mm/dd/yyyy

Fetch 22 resources

## Wensel A Identity

Total entries: 123

FHIR ID: enUzUbclL5CmKODptMHj-iw3

Gender: M DOB: 1970-02-24 Age: 53

Rotate results

Mapping status

search...

Show payload

Allergy Intolerance

1

Per page: 25

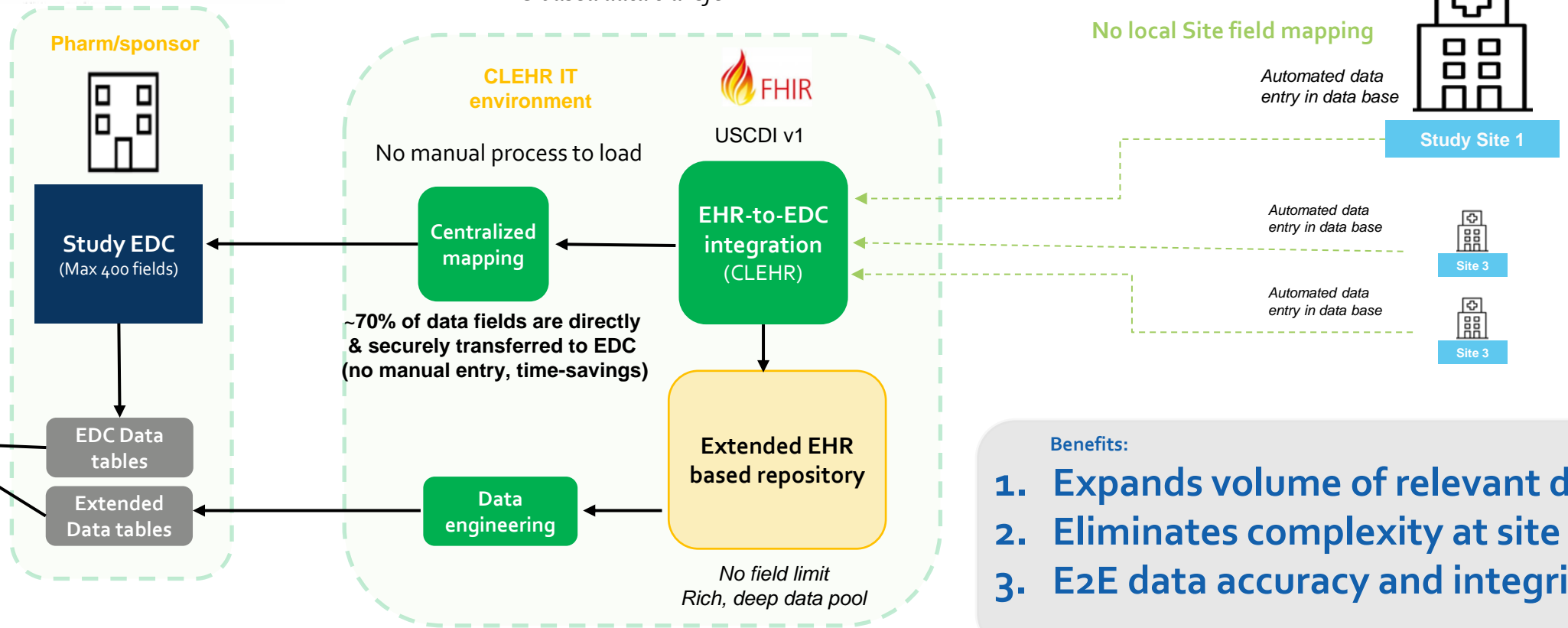
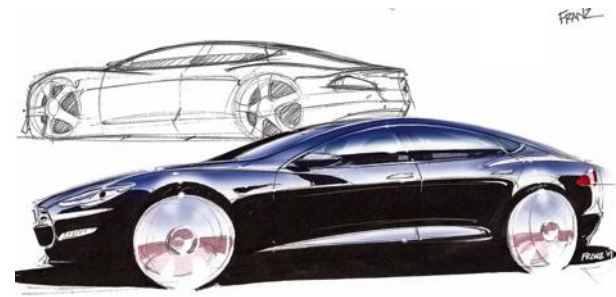
Mapping status	fhir_id	recorded_date	normalized_timestamp	clinical_status	text	ndf_rt_display	ndf_rt_code	f
MAPPED	e3LP1rqsWgv0wPxb69Nqj-w3	2010-08-14T05:00:00Z	2010-08-14	Active	BEE VENOM			

# CLEHR VISION: BREAKING FREE FROM THE CONSTRAINTS OF EDC FORMS

## CLEHR

Data transfer automated within a single system connects rich relevant data from the EHR to sponsor EDC environments

Access to rich, high-volume data not possible with limits of EDC-based data transfer



- Benefits:**
1. Expands volume of relevant data
  2. Eliminates complexity at site level
  3. E2E data accuracy and integrity

# CLEHR IMPACT: THE RICH DATA SETS RESEARCHERS ALWAYS WANTED

“ Finally, we have easy access to the full data sets we’ve always wanted for our studies, but couldn’t get without all the back and forth with sites ...”

–Erik Kroeker, Data Engineering/Analytics Manager, Abiomed

“ We have broken the constraints on how much important data we can ask for ...”

### Results



“ With our 1<sup>st</sup> LOQI study patient alone, we had almost 3,826 data points – impossible with manual CRC form entry.

If I were to ask staff to enter this data into EDC forms – we would get 30 data points, not 3,826.



“ Now, CRCs do not have to search and cherry pick representative values and hope it is a correct representation ...”

“ Everything is validated from the source ... with no human hours spent checking data points for accuracy”


# CLEHR IMPACT: A MORE COMPLETE CLINICAL PICTURE OF EACH PATIENT



**Granular and relevant data**  
not limited to EDC form fields

**291** BP measures  
vs only 2 with EDC

Supports trending analysis  
and patient safety



**360**  
Tracked patient  
encounters vs.  
EDC tracking of  
re-admission only

Observation	Count
Pulse	437
SpO2	423
Resp	396
Temp	339
Systolic blood pressure	291
Diastolic blood pressure	291
POC Glucose Monitoring	87
WBC	45
Weight	44
eGFR CKD-EPI 2021	44

# CLEHR IMPACT: IMPROVED RESEARCH VIA DATA ACCURACY AND FLEXIBILITY

## Flexibility with the data

EHR-to-Sponsor data supports advanced statistical analysis for clinical research. The data set provides a truer picture of patient condition and can be curated in different ways by researchers.

## Confidence in the data

Direct integration with the site means data is validated back to its source – data quality and integrity is guaranteed E2E.

## Focus on statistical analysis, not data collection and QA



Sponsors and sites are freed from data collection workloads to focus on high value research activities, with richer data sets to improve research quality.

### Expanded, relevant data sets

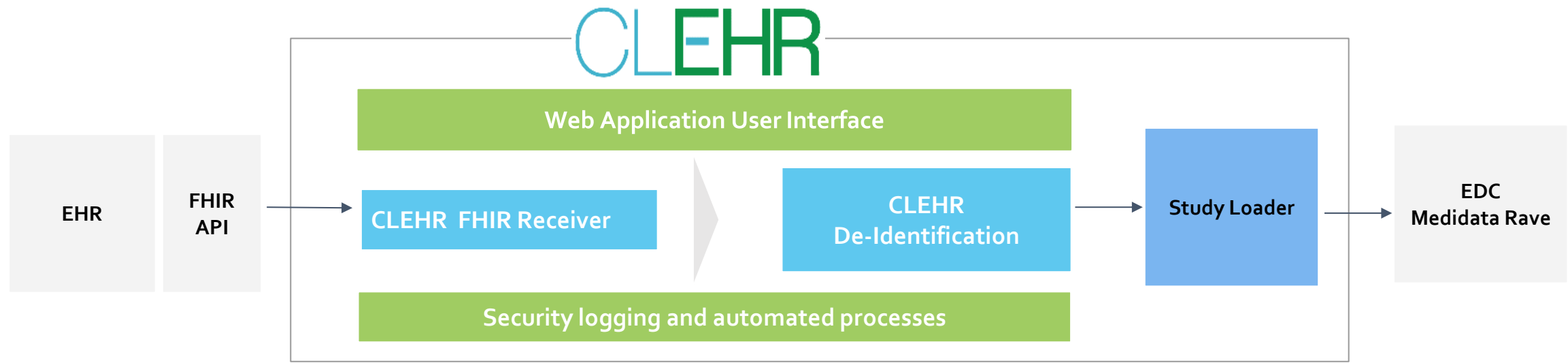
*Granularity to make better clinical decisions*



*Available on-demand to the sponsor*

*Easily curated to study protocols, timeframes or other selected constraints for statistical analysis*

# CLEHR ARCHITECTURE: OPEN STANDARD AND SECURE



### USCDI V1 and FHIR Based

The tool extracts data from the EHR system using open standard FHIR (Fast Healthcare Interoperability Resources). The CLEHR FHIR integration framework is used to scale the solution.

### Policy engine that matches the study protocol

Appropriately de-identified patient data  
Honest broker contractual relationship  
Data time windows, volumes, and follow-up or refresh set to comply with study design



### Security and Compliance

Hosted on a secure cloud environment  
Implemented controls for HIPAA and HITRUST using ClearData compliance management software



# HOW IT LOOKS FOR CRCs

# CLINICAL RESEARCH COORDINATOR: NEW CASE INITIATION

**DEMO** | The following section outlines how sponsor stakeholders use the automated CLEHR tool to authenticate and link a subject to the clinical study.



# CLINICAL RESEARCH COORDINATOR: SECURE LOGIN

CRC Notification

Clinical research coordinator (CRC) at health system receives notification and logs into CLEHR

CLEHR

Welcome

Please login to see this page.

Email address\*

Password\*

Log In

[I forgot my password](#)

Two-factor authentication

CLEHR

Confirmation Code\*

Confirm

# CLINICAL RESEARCH COORDINATOR: CRC NEW CASE ADJUDICATION

## Subject Selection

CRC selects pending subject, enters the patient MRN & admission date

CLEHR

 Logout

### Link Subject

**Subject Description (ID: 999-0003):**

Male | 59 yo

**Implant(s):**

Impella CP (SN: 444895) | Aug. 12, 2023 | AMI/CGS

Impella 5.5 (SN: 344895) | Aug. 17, 2023 | AMI/CGS

**Enter MRN:**

**Enter Admission Date:**

\*Age and Implant Date provided are approximate values

Search

# CLINICAL RESEARCH COORDINATOR: NEW CASE CONFIRMATION



CLEHR returns de-identified data from the EHR

Subject Confirmation

CRC enters DOB and subject is linked to study, CRC is returned to subject listing overview

CLEHR
Logout

### 👤 Link Subject

**Subject Description (ID: 999-0003):**  
Male | 59 yo

**Implant(s):**  
Impella CP (SN: 444895) | Aug. 12, 2023 | AMI/CGS  
Impella 5.5 (SN: 344895) | Aug. 17, 2023 | AMI/CGS

**Admission Date :** 2024-01-01

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**Linked Patient Information (MRN: 03002763)**  
Male | 45 yo

**Initials:**  
O.G.

**DoB:**  
1978-MM-

06

Re-Enter

Confirm

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# ONE MINUTE OF WORK PER PATIENT TO DELIVER GREAT RESULTS



## STAFF ENGAGED AND EMPOWERED

MORE VALUE WITH LESS WORK

FREE TO WORK ON HIGHER VALUE RESEARCH TASKS

PRESERVES PATIENT PRIVACY

MANAGES QUALITY

# UP AND RUNNING: MILESTONES IN THE ROLL OUT OF CLEHR TO DATE

## Setup and onboarding processes

Contracting, BAA & Other Pre requisites ✓

Implementation, testing, validation and GO Live ✓



## Live in Epic Showroom

Following the 1<sup>st</sup> implementation, CLEHR was validated for the Epic Showroom marketplace (Dec. 23)

## Sites onboarded for LOOI Study with CLEHR

Live integration ✓



550+ bed, Oregon-based  
October 2023

October 2023



370+ bed, Ohio-based  
December 2023



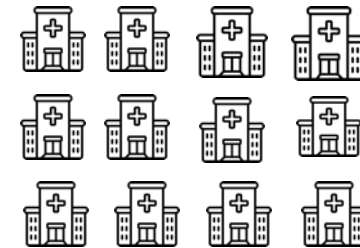
870+ bed, Michigan-based  
Q1 2024



620+ bed, NJ-based  
Q1 2024



Expanding to 20 sites in 2024



# EHR-TO-SPONSOR SCALES TO MANY STUDIES AND SITES BEYOND LOQI



**Abiomed**

*LOQI study*

**Abiomed**

- *Door to Unload*
- *Protect IV*
- *Recovery 4*
- *IMPACT*
- *ECP*
- *PreCARDIA*
- *Low profile sheath*
- *RP Flex*
- *More...*

**Johnson & Johnson**

- *MedTech*
- *Acclarent*
- *Biosense Webster*
- *Cerenovus*
- *DePus Synthe*
- *Ethicon*
- *Mentor*
- *J&J Vision*
- *Pharma*
- *Janssen Biotech*
- *Janssen Vaccine*

**Expansion to other Industry Sponsors (MedTech and Pharma)**

# A RESEARCH NETWORK WITH ACCESS TO MILLIONS OF PATIENTS

## Graticule Research Network

### Health Systems



Our health system relationships help us build specialized networks such as Graticule Oncology Network and Graticule Covid-19 Network

### Aggregators

Partner Networks	1	2	3	4	5
Patient Volume	35M+	15M+	70M+	250M+	~17M
Member Hospitals	30+ Health Systems (+500 hospitals, +3700 individual facilities)	20+ Health Systems	14+ Health Systems	120+ Healthcare partners globally	77+ Hospital Partners
Data Type Availability	Mix of inpatient and outpatient care with structured and unstructured clinical data	Longitudinal records of structured and unstructured data	Full patient medical records linked across providers with mortality, comprehensive SDOH, and claims	Advanced patient data like EHR records, date- and patient-indexed clinical observations, genomics data	Structured EHR data

Data partners include



# EHR-TO-SPONSOR IS A PARADIGM SHIFT FOR THE INDUSTRY

## EHR-to-Sponsor frees sites from significant workloads and provides the rich data sets researchers need

### Clinical Sites



- No local site field mapping
- Free staff of unnecessary manual labor - engaged, empowered
- Break barriers to study participation

**Accelerated trial planning and execution, faster innovation time to market**

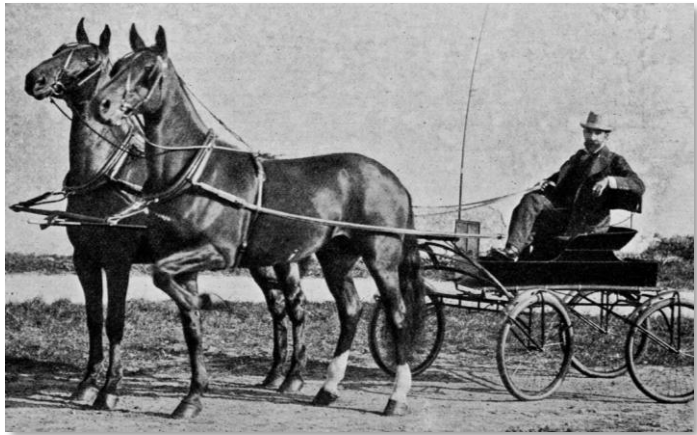
### Research Sponsors



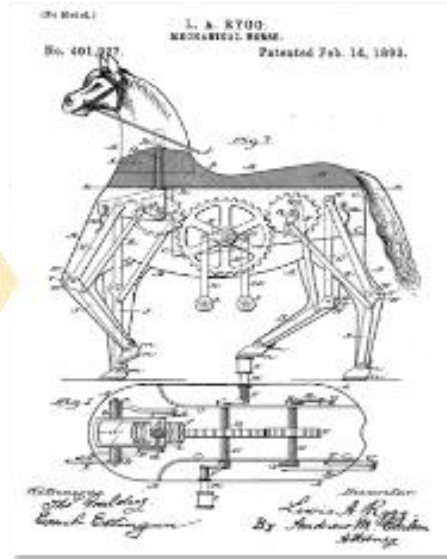
- Granular, high volume, accurate data beyond EDC form limits
- Greater analytical capabilities
- Supports site participation

**Richer outcomes and safety data available on-demand for current and future studies**

# WILL EDC SYSTEMS BE SIMPLER OR GONE ONCE EHR TO SPONSOR BECOMES THE NORM?



EDC



EHR to EDC



CLEHR  
EHR to Sponsor integration

# CONTACT INFORMATION FOR TODAY'S PRESENTERS



**Dawn Bardot**  
**Abiomed**  
*dbardot@abiomed.com*



**Dan Housman**  
**Graticule**  
*dhousman@graticule.life*



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